

THE
International
Collector

and Victor Stamp News

Nov.-Dec. 1912

Volume 2

Number 10

Editor and Publisher

Gordon H. Crouch

911 Dovercourt Rd.

TORONTO - - CANADA

YOU, ME AND THE OTHER FELLOW

**or the Relation between the Advertiser, the Reader
and the Publisher.**

Stop and realize our relative positions, the reader is the one that makes any magazine successful, the advertiser does his share, also the publisher has to hold up his end, and to make a magazine, one and all of these three classes must be satisfied in his own way.

The advertiser must have his results from the reader as well as from the publisher, and his principal result is the sale of his goods through his advertising to the readers of the magazine.

There is only one way for the advertiser to know the result of his advertising. It's up to you. Just mention, "I saw your Ad. in the International Collector." That will do the trick. Every little helps. so do your share, won't you? I am doing all I can to give you a good interesting and entertaining magazine; and those few words added to your letter will please the advertiser and help me to give you a better magazine.

Put your shoulder to the wheel, get in line, and boost; that's what, "boost;" then "boost" some more, and it will become a habit.

"The International Collector"

COMBINED WITH

"The Victor Stamp News"

AND

"The Dominion Philatelist"

EDITOR AND PUBLISHER

G. H. CROUCH 911 Dovercourt Road
TORONTO CANADA

Subscription:—50c per year. Unused Stamps of any
Country accepted.

Advertising Rates:—

One inch - - - \$.50

One half page - - 1.25

One page - - - 2.00

Special Rates for Contracts of Three Months or over.

Exchange Ads:—Two words for two cents.

I wish to exchange two copies with all other Philatelic papers and other similar publications.

VOLUME 2 NOV.-DEC. 1912 NUMBER 10

YE EDITORIAL POINT OF VIEW



This issue I have had to combine. Not my fault, but my misfortune. However, things are improving and I won't waste time with words, but do things and do my part in giving you a magazine worth while. Are you with me? If so, "boost," send in your sub. to begin with.

The series of articles promised in a former issue has been withheld until it is polished up. Believe me, it is "some" scorcher. See that your sub. is paid up to ensure getting all of it. Somebody's toes will be stepped on.

Notice inside cover page for Drawing Competition. What can you do? Anything?

Remember our Advertising Department. I think it one of the most important parts of this magazine. Read my guarantee; send in your order to the firms advertising, but remember to say "I saw your Ad. in the International Collector." You'll receive better treatment and your kindness will be appreciated.

It might be supposed that in a new country like Canada, with the whole world to watch, and with the experiences of all other countries to guide us, we could strike out in new lines and show aged nations a few new ideas. Perhaps in some things we have done this. But not as regards parcels post.

"Canada is now," says Industrial Canada, "the only civilized country in the world without a parcels post." In a general way that is true. Even in the United States, where trusts and monopolies are so strong, the

Ye Editorial Point of View, continued

people have at last been considered, and a parcels post provided for. Some people think we have already a parcels post in Canada, because certain parcels can be sent by post. That which we have is very far from being the real thing. We can mail a parcel under five pounds at a rate of sixteen cents per pound.

In almost every other country but Canada, it is possible to send a ten pound parcel by mail a distance of thirty or forty miles for six cents. Here it costs you about as much as the parcel is worth.

And who does not know the reason? As everybody knows, the reason of it is the excessive influence exerted by the railways at Ottawa, with one Government after another, Liberal or Conservative. The business of the express companies is a bye-product of railroad-ing, which the railway people do not want to loose. They have succeeded so far in blocking progress in this matter, and it is a question how much longer they can block it.

I might say that I would like to receive any clippings or original articles from subscribers, pertaining to stamp matters. Your help is needed to make this magazine our magazine. I am now taking steps to put it on a solid footing and require the active assistance of my subscribers in the way of contributing bright readable articles. As an inducement to you I make this unusual offer, as follows:- Each month I will give two prizes for the two best articles on any stamp subject. Such article to contain not more than 500 words and to be written on one side of the paper only, typewritten if possible although this is not necessary. I guarantee that the prizes I give will consist of some of my duplicates and to be good stamps cataloging from 4c each and upwards. First prize will be \$2.00 value, and Second prize \$1.50 value. Here is your chance to earn some good stamps for yourself and also help me to make my magazine a success.

YE KICKER'S COLUMN



One of those so-called "wise ones" sent me in an article he had written on "How to become a stamp dealer." I can conscientiously say that "I have never before read anything like it."

I was glancing over the list of nominees of my stamp society; one or two are "self-made" men, so-called. They needn't take out patents.

Please tell me if the A. P. S. will ever be as useful to its members as the J. P. S.

Please tell me the name of the sleepest stamp society in North America.

I never had a very exalted opinion of a certain western stamp man, but if I thought he was as bad as he is painted to me, I'd feel that he should be exposed.

Clerk, "Our rivals, advertise a discount of 60% in their rare Asiatics and Central Americans." Bargain-sale-stamp-dealer. "That's easy, we'll double it, run an Ad. that we offer 120% discount. Maybe that won't sellour rubbish, eh, what?" He's about as wise as the dealer that advertises a leader at a loss to get new trade, and then tries to sell high-priced stuff to them after, does he get "stung"? Well I guess.

THE PUBLISHER of this Magazine wishes to exchange stamps with all countries either common or rare: Register all valuable letters. Unquestioned References if desired.

The U.S. Parcels Post Inauguration

Jan. 1, 1913 sees a marked extension in the postal administration of the United States, viz., the initiation of the parcels post system. For many, many years the American public have been earnestly asking their officials for this benefit, but the old express companies that have enjoyed the monopoly had so strenuously opposed any such legislation that it had begun to look like one of the privileges only to come with the millenium.

It however, only needed a brisk executive to bring the matter about. It is of course, in a degree experimental, and little advance preparation could be made for the immense natural increase that is bound to ensue in mail matter. The Department however authorized in December additional allowances for vehicle hire for the parcels delivery and will undoubtedly permit the increase in number of clerks and carriers as fast as required.

The usual holiday rush will in a measure prepare the offices for the regular increase in business, and it is possible that some prudently disposed parties are holding the sending out of their Christmas presents until the new rates got into effect.

An entire new set of special stamps to accurately gauge the income from this branch of the service goes into use, the face value of which is \$4.60. This is its special interest to stamp collectors, who should not however, lose sight of the fact of its historical value as a marked step in our postal progress.

The new service divides the country into eight zones according to distances, for the purpose of grading rates. The size of the country requires this, otherwise if a uniform charge were made for all distances a higher average rate might have to be charged. The great initial advantage is supposed to fall to the farmers, for the cheaper delivery of their produce within their immediate belt and the securing of merchandise delivery

YE PESSIMIST'S PAGE



Choose neither a wife nor a stamp by gaslight. You'll be disillusioned next day.

Now that Turkey is cooked, I suppose there'll be more "Greece" than ever.

Faith is sometimes portrayed as a drenched female clinging to an sea-washed rock; but a better personification would be a young collector starting to form his general collection as an investment.

Overheard on the street—First girl—"Kate says she married Tom to reform him." Second girl—"Well, has he reformed?" First girl—"He still belongs to that queer Philatelic Club." Wow, rather hard isn't it?

It reminds me of a collector I met. I asked him if I could call around and have a look over his stamps. Say, you should have seen him, "No, No," he exclaimed, "my wife doesn't care for stamps, you know." Poor man. Boys, see that your future team-mate is at least sympathetic.

When you are offered "Great Free Bargains"—just look for the "sting."

The man who has stamps to sell is always sure that "these will become valuable."

Continued from page 7

more cheaply and conveniently, but all classes will benefit, stamp collectors as well as others. Eleven pounds is the limit of weight, though just why this odd amount is unknown to the writer. The limit of size is 72 inches in combined length and girth. Of course the zone and weight and size restrictions make us still considerably behind those other countries that have already adopted the parcels post, but it is likely that they will be gradually released until we have unlimited area, size and weight.—*Charles E. Jenney.*



If you felt "Hungary" would you have "Turkey?"

If you would please your collecting friend—say less than you think about his collection.

A philatelist never considers a man above as long as he proves a good listener as you recite "my great find in stamps."

After we've bought a "genuine" fake, it does little good to whine about it. Buck up and keep your eyes open the next time.

Losing a good exchange (for you) by fairness is a gain worth striving for.

A stamp sharper is a keen man with a dull conscience.

When it comes to stamp dealers, there are three kinds of bones—Wishbones, Jawbones and Backbones. Make your own definitions and the other fellow will classify you.

THIS MEANS YOU, when answering any advertisement in this magazine kindly state "I saw your Ad. in the International Collector." This will help yourself, the advertiser and the Publisher, thank you!

NOTICE TO FOREIGN SUBSCRIBERS and readers in Foreign Countries are specially requested to make all remittances to our advertisers by Post Office Order. This is the simplest and easiest method both for the sender and receiver. Also you are asked to send any orders just as soon as possible after seeing the advertisement, so as to run less chance of the particular article you want being sold out.

The Balkan "Mixup"

The failure of the great powers to avert an open rupture in the Balkans has been due to the attempt to reconcile two conflicting principles. On one hand the powers have adopted an attitude of opportunism in their diplomatic relations with the Porte, which has encouraged the belief in Constantinople that the permanency of the status quo is to the European concert the supreme issue. The Balkan States, on the other hand, have been led to hope that the granting of autonomy to Macedonia outweighed all other considerations in the Chancelleries of Europe.

The demand of the Balkan States for the dividing up of European Turkey into autonomous provinces under non-Turkish Governors is one which the Porte could not grant without internal revolution. On the other hand, the reforms promised by Turkey do not satisfy the national sentiment of the Serbs. These proposed reforms are only steps towards administrative decentralization and foreshadow no immediate realization of the longing for administrative autonomy. The situation is further involved by the conflicting interests discernible not only among the Balkan States, but also among the great powers. The Balkan confederacy is composed of two distinct groups. Bulgaria and Greece see in Turkey's difficulties the opportunity to satisfy long-cherished ambitions of territorial aggrandizement. The wrongs of Macedonia and Albania are a convenient pretext for furthering ulterior designs against the integrity of the Ottoman Empire. Serbia and Montenegro are not altogether unmoved by the attractions of Naboth's vineyard. But in their case another impelling factor has to be reckoned with. Serbia and Montenegro are members of the same great Serb nationality. They are swayed by the same intense feeling of racial and national sentiment. The powers may control the territorial ambitions of Bulgaria and Greece; they cannot extinguish the ineradicable hatred of the Serb for the Turk

The Balkan "Mixup," continued

or kill his intense yearning for national independence.

Ten years ago, after the Bulgar rising in Macedonia, European diplomacy devolved upon Russia and Austria-Hungary local responsibility for affairs in that region. The immediate result was an arrangement whereby the Porte, in its relations with European Turkey, was to be subordinate to the supervision of the great powers. Two causes combined to render nugatory this proposal. The Young Turk revolution gave promise of better things in the administration of European Turkey—hopes which have not been realized. Absolute freedom of action was claimed for the Young Turk in the hope that long-cherished reforms would be carried into effect. But a more disturbing influence was the annexation of Bosnia-Herzegovina by Austria-Hungary, and the consequent rupture with Russia, her co-trustee in European Turkey. Better relations now exist between these two powers, but their right to resume what virtually amounts to suzerain powers in Macedonia is no longer agreeable to the Porte under the new regime.

Apart from the demand of Turkey for free action in her domestic affairs, external interests in the outcome of the war add considerably to the dangers and perplexities of the Balkan problem. The appeal to the sword will not solve the problem as between Serb and Turk, and may raise new and insuperable international difficulties. Russia is the friend and protector of the Slav States, and the prospect of their subjection to the Porte may well prove intolerable at St. Petersburg. On the other hand, victory for the Serbs would be embarrassing to Austria, and likely to lead to serious complications.

Of one thing we can be assured, no matter what is the political outcome, the poor stamp collector will be called upon to present many thousands of dollars into the treasuries of these countries, through the multifarious floods of provisionals, war issues and commemoratives bound to come out during the next few months.



YE PAPERS RE-PRINTED

Take Heed, Ye Brethren

From the "Hobbyist"

The "New Zealand Collectors' Exchange" after a struggling existence of nearly four years is no more; it has ceased to exist. The "Maoviland Philatelist," however, has taken over its assets and liabilities, and advertisers nor subscribers will be the losers, except it be that they will no more receive so valuable a paper as the N. Z. C. E. has proven to be. The writer certainly can not blame Mr. J. E. Griffiths (the publisher) for discontinuing his paper, but he feels it his duty to criticise his modesty by taking the blame of his inability to continue his paper upon himself, by stating that other business, "more pressing," compelled him to do so. With this "his" statement, he exonerates the philatelic public, who have withheld him so necessary support. The writer does not believe that there is a philatelic journal which can pay for itself. The necessary guides for the advancement of philately, are not solely published with the object of gain, but they are as indispensable to collectors of postage stamps, etc., as the Pharmacopoeia to a soda dispenser (druggist.)

What would philately be without its many publications? A dead letter!—

A philatelic paper cannot demand the support of the collectors, but it is fully entitled to that support. It simply cannot exist without it. How many of us collectors realize the truth of the above statement? How

YE PAPERS REPRINTED continued

many collectors are there who have never contributed a penny to their own welfare? And how many more who otherwise extravagant, are bothering their collecting friends for the loan of some of their papers, never to be returned? Do you Mr. Tightwaddo, who now reads a free or a borrowed copy of this paper realize that you have paid two dollars too much for that inverted surcharge you bought last week. Had you read any of the papers you should have known that it was only a fake surcharge. Yes you will know it sometime when Mr. So and So will lend you his catalogue. Listen! as soon as you have emptied that box of imported Havanas, read the six or seven story magazines and bought that little box of candy for your tootsy wootsy, figure out that ten per cent. of your expenses would have paid for more than a year's subscription to any of the guides, which assist us in our sublime hobby. You will then know what is going on in the philatelic world, and you will have done your duty towards yourself and our universal hobby. If you are not convinced that the publishers are entitled to your support, even when your collection should assume the form of stamp accumulation. It will not be the fault of the writer. It would be impossible to support all the existing papers, but should the need of a paper be felt in your locality or country don't be a piker but assist for all you are worth. You will enjoy it in the end.

—H. F. Kalse.

YE QUESTION BOX



Haven't had any questions lately, so am going to ask you some. Use your brain-box, also your memory, and see how many correct answers you can send in. Here's good news for you. For each correct answer your sub. will be extended one month. Pretty good offer, eh? If not a subscriber, send in the price with your answer. Do it now.

Yours joyously, "Jinks."

Name the countries upon whose stamps are shown the following animals; Dog, Otter, Guanaco, Springbok, Stag, Leopard, Beaver, Aurochs, Zebu.

YE LETTER BAG

Des Moines, Iowa, Nov. 10th, 1912

The Editor, The International Collector,
Dear Sir,

I notice in your issue of October you state you wish to receive any kicks against anyone in the stamp line, also any boosts.

Now, sir, I am a "booster," I don't believe in knocking; but I know of a Stamp Auction man down in Boston, I needn't say his name as I suppose nearly all American Collectors know who I mean. But I wish to say that after purchasing many lots from many other Auction firms, "he has 'em all skinned." For good all round satisfaction, he's the one.

I am, sir,

Yours very truly,

Jacob Strong.

The Last, Lone Sparrow

Industrial Canada continues to prod the Postoffice Department on the question of a parcels-post. In an article in the current issue it says:—

"After January 1, 1913, Canada will be the only civilized country in the world without parcels-post. On the above date a system will be put in operation by the United States. Many confuse our merchandise rate, by which we can post packages under five pounds weight at the rate of sixteen cents per pound, with parcels-post. The real thing is much better than the merchandise rate.

"The following comparison of postage rates on a parcel weighing eleven pounds show us how we stand:—

From	Postage
London, Eng., to Toronto, Ont.....	\$ 73
Paris, France, to Toronto, Ont.....	87
Berlin, Germany, to Toronto, Ont....	90
Hamilton, Ont., to Toronto, Ont.....	1.76

This is not all. In order to send eleven pounds by post from Hamilton to Toronto it would be necessary to break the package up into three small parcels, each weighing less than five pounds.

"In the words of one of Canada's leading lawyers: this country is "the last, lone sparrow on the chimney top."

It is hoped the Postmaster-General will pay attention to the protests pouring in from all quarters against the continuance of existing conditions. Anything that reduces the cost of doing business should in the long run prove beneficial to the community as a whole. An up-to-date parcels-post for Canada is a necessity. It should be inaugurated at once.

DEPARTMENT OF ADVERTISING

an interesting variety of
offers made by a large number
of firms for your pleasure and
profit.

STAMPS YOU NEED AT PRICES YOU LIKE

No advertisement is allowed in our columns until we are satisfied that the advertiser is absolutely reliable and that any subscriber can safely do business with him. If any subscriber is defrauded I will make good the loss resulting therefrom, if the event takes place within 30 days of date advertisement appeared, and complaint be made to me in writing with proofs, not later than ten days after its occurring, and provided, also the subscriber in writing to the advertiser, stated that his advertisement was seen in "The International Collector." Be careful when writing to an advertiser to say that you saw the advertisement in "The International Collector."

MY GUARANTEE IS YOUR PROTECTION

BIG THINGS LITTLE MONEY

Stamps

50 European, all diff. 19th Century	.06
100 " " " "	.12
50 Asiatic " " " "	.20
100 " " " "	.50
50 Africa " " " "	.28
100 South and Central Am. all diff.	1.00
50 Stamps from 50 Countries, ...	.12
50 U. S. Cut Envelopes from 1853—also war ..	.25
6 U. S. Envelopes, Wells Fargo Franks	.30
1000 Mixed Foreign	.20
25 Mexican Revenues all diff.	.10
100 " " " "	1.00
100 Foreign Revenues	.20
5 Union Envelopes, War Rebellion	.30
75 U. S. Revenues	1.00
\$10 Book U. S. Revenue stamps defective...	1.00
\$5 Book U. S. Revenue stamps defective.....	.40
\$10 Book State Revenue stamps defective ...	1.00
(Many in above 3 lots are fair condition)	
200 Var. British Colonies only	1.00

W. F. GREANY

890 Guerrero St.,

San Francisco, Cal.

BIG THINGS LITTLE MONEY

Tax Paids

General line of

MATCH	SNUFF
MEDICINE	TOBACCO
BEER	CIGAR and C.
COTTON TAX	

Correspondence solicited with collectors of this line.

Paper Money

5 old \$1.00 bills all diff.		.25
5 old \$10. bills " "		.50
5 old \$20. bills " "		.75
5 \$100. bills " "		1 00

Confederate Paper Money

Want correspondents who are interested in collecting by serial letter, etc.

Approval Books

Sent on application with reference. A GREAT MANY STAMPS are 10 to 25 per cent. under special New York prices.

Stamps Taken. Exchanges Made
General Line 20,000 Varieties.

W. F. GREANY

890 Guerrero St., San Francisco, Cal.

Would You Like

to receive a leaflet outlining the aims and objects of the

American Philatelic Society?

Your name sent to the below address will secure it you.

All active philatelists should support the premier organization of the Continent.

Recruiting Committee,

1812 East 105th St., Cleveland, Ohio.

PHILATELIC INSURANCE

Any stamp dealer who does any business by mail should carry this by means of 'Trowles' Bulletin Service. The best investment you can make. Saves its cost many times in a year. Write for particulars facts and figures on your business letterhead. Only legitimate dealer's business considered.

VICTOR A. TROWLES

951 Dovercourt Road,

Toronto, Ont.

Malta Provisional Stamps for Sale

A few entire mint sheets of the 1902 Malta Provisional 1d on 2½d. Each sheet contains 120 stamps, of which two have the error "Puney" and two the broken "N" variety.

Price per sheet 13/- (catalogued 44/6).

Postage 4d. extra

Secretary, MALTA STAMP SOCIETY,

11, S.S. Ursola, Valletta, Malta.

Philatelic Journals producing this advt. will receive 100 Malta. stamps.

A Pearl Mounted Fountain Pen

No need to tell you of the great value of a Fountain Pen. Everybody in every walk of life needs one. But the price is generally high for a really good one. However, through a fortunate purchase we can offer a very limited number of thoroughly reliable pens.

ARTISTIC PEARL-MOUNTED

14 karat Nibs, complete with Filler and Safety Pocket Clip, all neatly packed in a special box. **PRICE ONLY \$1.00**

Sterling Supply Co., Toronto, Can.



STAMPS, 105 China, Egypt, &c., Stamp Dictionary, List of 3000 Bargains and Coupons, 2c. Large Album to hold 1200 stamps, 10c. Yeller ones, 18c, 30c, 90c. Illust. Catalog pricing the stamps of all nations, 12c. Wholesale, retail. Agla sentd., 50 p. c. Direct importers; album manufacturers. BARGAINS A. BULLARD & CO., STA. A, Dep. D BOSTON

I WOULD POINT OUT TO YOU

that The Maoriland Philatelist is the only Collectors' paper published in New Zealand and is the only philatelic advertising medium published in the whole of Australasia.

It has a world wide circulation in all parts of the civilized world.

It recently took over the N. Z. Collectors' exchange.

At the price it is the finest advertising medium South of the Line.

Subscription 35 cents per annum and no inducements whatsoever.

• Advertisement rates 60 cents per inch (3 insertions for price of 2).

Payable strictly in advance by Money order to

J. W. Matthews, Masterton, New Zealand

SHEET MUSIC

At Only **5c** The Copy

No Humbug or Cheap Stuff

No indeed, it is nothing but plain everyday copyright sheet music same as you buy in stores at 25c and 50c the copy. The words and music are complete, title pages are printed in colors—in fact it is the same size, style, print and stock of sheet music you see on any piano.

State whether you prefer Waltzes, Two-steps, Ragtime, Vocal or Instrumental pieces.

Your first order of **no less** than 5 pieces, (all different) we will send postpaid.

On re-orders you must add 1 cent postage for for each copy. Address:

MAIL ORDER HOUSE
DELAVER, WIS.

COLLECTOR'S ATTENTION!

Do you want to join a real live Exchange. If so join the Columbia Post Card Exchange and get cards from everywhere. Have friends in all lands. A trial membership 10c. Our official organ The Columbia circulates in 50 and more countries each issue. Advt. rates 40c per inch. Sale and Exchange 2 words 1c.

THE COLUMBIA CO.,
Greenburg, Ind., U.S.A.

NEW ISSUE U. S. PARCELS POST

Panama-Pacific and Postal Savings Bank stamps to exchange with foreign collectors, as well as all other issues of U. S.

150 varieties U. S. stamps \$1.25

2c Columbian, 1893, per 1000 25

A collection of 1825 varieties stamps... 6.00

I desire exchange in Great Britain letters for plating, Bavarian and French cancellation numbers, and Australian postmarks on stamps.

CHARLES E. JENNEY,

Box 493, Fresno,

Calif., U.S.A.

WENDT'S AUCTION

Strong in Bargains

Attractive in Quality

Long-lived Satisfaction

Eye-openers in Value

Still a chance for you to "come in"

Your name on card will secure you a catalog

H. WENDT, Manilla, Iowa, U.S.A.

STAMPS BOUGHT, sold and exchanged. New issues of all countries are particularly desired. Will pay a premium for all consignments sent me. Will also give view cards and beautiful Maltese SILK LACE articles.

W. R. GATT, 11 Strada S. Ursola Valletta, Malta

Every journal reproducing this advertisement will receive 80 Maltese stamps,

ECCE ORIENT!

THE NEW RELIGION AND

NEW INDUSTRIAL SYSTEM

are the New Heaven and New Earth of Righteousness. If you want to be counted with the Resurrection of the family of God on earth; "Look to the East"

READ THE LIGHT OF TRUTH

and govern yourselves accordingly. 5c a copy, 25c a year. **HENRY E. PAVITT, 133 W. 26 St. Chicago Ill.**

Philatelic Printing

100 Best Linen Finish Bond Letter Heads and 100 Envelopes to match for \$1.00; 250 each for \$2.00 all prepaid. You can have White, Blue or Gray Paper, and any color ink. We have cuts of stamps, coins, Indian Relics, etc., to use on your work.

Send Stamp For Samples

T. O. Young, Philatelic Printer, New Haven, N.Y.

Auction Sales

We hold Auction Sales about every month. There is no better way to add stamps to your collection than buying at auction. Catalogues of all our sales are Free to buyers.

We Buy Stamps

We wish to purchase several good collections, also high grade duplicates for prompt cash. Send on approval, or give full particulars. We will pay 20 to 30 per cent. more than your local dealer.

CO-OPERATIVE EXCHANGE

1496 Bedford Ave., (Estab. 1898) Brooklyn, N.Y.

STAMPS ON THE ORIGINAL COVERS

Over 2,000 var. in stock, from nearly every stamp-issuing country in the world. Send "Want List" for prices.

I have published 42 monthly numbers of "The Idaho Post Card Exchange". It is 24 pages each issue. "Sample Copy" FREE, to any address in the world for a view-card.

A. T. NELSON, Pub.

Dept. 94, Box 906, Boise, Idaho, U.S.A.

EXCHANGE WANTS AND OFFERS

Exchange and Trade Notices, Wants, For Sale, Etc., inserted under this heading for **ONE CENT** a word. Cash in advance. Special Offer:—650 words for \$5.00. Used any time.

WANTED—Norway No. 1. Blocks. Pairs, Strips, Singles and covers, used; for cash or exchange. Reference Publisher. Otto Haker, 662 College St. Toronto, Canada.

Do you expect to attend the Panama-Pacific Exposition in 1915, at San Francisco? Organizers wanted in every city and town, for the California Travel Club. Two cent stamp for information, to **CALIFORNIA TRAVEL CLUB, 1547 Divisadero St., San Francisco, Cal.**

WANTED—Exchange in stamps. Sheets or parcels. Also Philatelic Literature. Offer complete set first six volumes Columbus Philatelist complete and new, unbound, post free \$1.25. Bicker's, 14 Cleveland St., Shrewsbury, England.

ALL FOR TEN CENTS—100 Different Stamps. 10 Different unused. 1 Good foreign coin. Quantity of Blank Approval Sheets, and a six months subscription to an Up-to-date Stamp Paper to all who apply for a lot of our unexcelled approvals at 66 $\frac{2}{3}$ % Discount, and send a good reference. X-T-C Stamp Co., Kalamazoo, Michigan, U.S.A.

MY STAMPS ON APPROVAL—At 75 per cent. Discount beats the other fellow's net prices. Be convinced. Try them. Wm. J. Coleman, 144 Hoyt St., Brooklyn, N.Y. Reference Please.

STAMP COLLECTORS—Look here. While they last, 5 varieties of Hawaii only 10c. 10 varieties 25c. 5 varieties unused 15c. K. P. Emory, Box 432, Honolulu, Hawaii. Postage Extra.

WANTED—Foreign correspondents who are in position to sell or exchange stamps in quantities. L. M. Passmore, 751 South Spring St., Los Angeles, Calif. U.S.A.

IF YOU SEND ME, 50—100 stamps of Canada, Newfoundland and U. S. A. I shall send the same value of stamps of old Germany. C. Lorenz, Albertstr, 25, Freiburg, Saxony, Germany.

EXCHANGE DESIRED with collectors of stamps in all British Colonies and West Indies. Will send Postal Cards in exchange for stamps. G. Little, 600 Rockland Ave., Outremont, Montreal, Canada.

SPECIAL—1000 varieties, catalogued between \$30 and \$35, guaranteed. Best on the market. Price only \$2. Bargain lists free. J. B. Hayes, Meridian St., Nashville, Tenn.

STAMPS CHEAP—Write me for fine approval sheets and price list of Coins. Packet No. 28a of rare stamps for 10c. S. W. Amiss, Box 600, Baton Rouge, La. U.S.A.

EXCHANGE WANTED—with all countries of the world, except Europe. No common. G. Tide-man, Lomerhofstraet 32, Rotterdam, Holland.

COMMON original covers bought for cash or taken in exchange for stamps. Write for particulars. C. E. Gibson, 59 Lakeview Ave., Toronto, Canada.

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